



Funding Package

•	ACT 13	\$3,000,000
•	Transportation Capital Budget	\$5,000,000
•	Redevelopment Capital Program(RACP)	\$3,000,000
•	Passenger Facility Charge (PFC)	\$1,500,000
•	Multimodal Transportation (DCED)	\$1,500,000
•	Federal Highway Administration	<u>\$1,172,000</u>

TOTAL

\$15,172,000



FUNDING OPPORTUNITY

 The Williamsport Municipal Airport Authority (Authority) has applied for the One Million Dollar "Once In A Century Grant" from the First Community Foundation Partnership (FCFP). Award to be announced during the month of November



Required Local Match

Matching Grants	Total	State	Local
Transportation Capital Budget	\$5,000,000	\$5,000,000	\$5,000,000
Redevelopment Assistance	\$3,000,000	\$3,000,000	\$3,000,000
Capital Program (RACP)			
Multimodal Transportation (DCED)	\$1,500,000	\$1,500,000	\$450,000

TOTAL

\$9,500,000

Non-Matching Grants	Total
ACT 13	\$3,000,000
Passenger Facility Charge (PFC)	\$1,500,000
Federal Highway Administration	\$1,172,000

TOTAL

\$5,672,000



Grant Eligibility

<u>Grant</u>

ACT 13 Transportation Capital Budget RACP Passenger Facility Charge Multimodal Transportation Federal Highway Administration

Eligibility

Studies, Design, Construction, Soft Costs General Construction Building Construction Public Use Areas General Construction Roadways, Lighting, Pedestrian Pathways

FCFP

General Construction



Airport Capital Improvement History 2001–2016

FAA—Airport Improvement Program (AIP)

Project	Year	Amount
Remove & Lights Obstructions R/W 9-27 (Phase 1)	2001	\$2,103,600
Expand Terminal Apron		
Construct Parallel T/W Delta		
Update Airport Master Plan	2002	\$67,500
Rehabilitate Terminal Ramp	2002	\$1,005,000
Acquire Snow Removal Equipment		
Improve Airport electrical Systems		
Extend Parallel T/W Bravo (Design	2003	\$683,200
Remove and Light Obstructions R/W 9-27 (Phase 2)		
Security system Improvements		
Construct GA Ramp & T/W	2004	\$2,121,000
Acquire Land R/W Safety Area (Hanson)		
Construct R/W Safety Area	2005	\$958,400
Design Equipment Storage Building		
Construct Equipment Storage Building	2006	\$1,473,400
Rehabilitate T/W's A, E & F Lighting		
Design T-Hangar Ramp Expansion		
Design R/W 9 Safety Area		
R/W Extension & Safety Area Improvements	2007 & 2008	\$5,200,000
Design Parallel T/W B & Partial Construction	2008	\$1,002,300
Construct Parallel T/W B	2009	\$842,100
Design T/W D to Terminal Apron		
Design Rehabilitation GA Apron		
Construct T/W D Terminal Ramp	2010	\$1,110,000
Acquire Firefighting Equipment		
Approach Improvement Feasibility Study	2011	\$1,019,675
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Sub-Total		\$24,171,523
 R/W 9-27 Approach Improvements (Phase 3) 	2016	\$2,090,346
R/W 9-27 Approach Improvements (Phase 2)	2015	\$2,395,646
R/W 9-27 Approach Improvements (Phase 1)	2013 & 2014	\$1,020,000
R/W 9-27 Environmental Assessment		
Acquire Snow Removal Equipment	2012	\$1,079,356
Rehabilitate Portions of T/W A (Concrete)		
Rehabilitate GA Apron (Construction)		

Bureau of Aviation (BOA)—Aviation Development Grant Program (ADG)

Project	Year	Amount
Overlay R/W 12-30	2001	\$320,000
Replace R/W 12-30 Lighting	2002	\$270,000
Reconstruct Public Parking Lot	2003	\$530,000
Business Park Infrastructure	2006	\$60,000
Hangar & Industrial Property Improvement	2008 & 2009	\$620,922
Crack Sealing & Pavement Remarking	2009	\$80,000
Construct Parking Lot Canopy, Relocate Waterline	2010	\$230,000
**Relocate Fuel Farm (Phase 1)	2016	\$1,000,000
Sub-Total		\$3,110,922
TOTAL Capital Improvements	2001—2016	\$27,282,445

* NOTE: The Final Phases of the R/W Approach Improvement project are estimated to cost additional \$3,500,000.

****NOTE:** The Final Phase of the Fuel Farm Relocation project is estimated to cost an additional \$500,000.



Economic Impact

- Over \$66,000,000 annual impact to area economy based on a 2011 study performed by Wilbur Smith & Associates and funded by Penn DOT's Bureau of Aviation.
- Approximately 253 jobs directly related to airport operations and tenants.
- Provides opportunities to draw additional industries to the area.



Qualitative Benefits

- Serves as a support base for Life Flight Helicopter services, police search operations, US Military Forces training and missions.
- Serves as a support base for other governmental agencies including the Department of Forestry, Department of Agriculture, Penn DOT, Federal Bureau of Prisons, local EMS and fire departments as well as providing youth outreach activities (Boy Scouts, Young Eagles, Civil Air Patrol).



Facility Use

Airport Conference Room

The Airport offers its Conference Room on a first come, first served basis to tenants, civic organizations and private industry.

As an example the Montoursville Rotary Club utilizes the room on a weekly basis to conduct their Board meetings prior to their general membership meeting which is held at Cloud 9 Restaurant and Lounge. Additionally, regular tenant users of the Conference Room include:

- American Airlines
- Transportation Security Administration (TSA)
- Diggins Advertising
- World Travel International

Private industry typically utilizes the room to conduct employment interviews



Economic Opportunities

- Additional Flights
- Additional Airline(s) Allegiant, Delta, United
- Additional Hub(s) Charlotte, Chicago
- Ability to draw additional industries to the area
- Sustainability of airport operational budget without burdening local taxpayers



First Community Foundation Partnership

The FCFP Intermodal Terminal Facility offers the opportunity for economic development within the county. For 25 years the marketing efforts of the terminal fall under the FCFP umbrella and observes the "<u>100 Year Celebration and Birth of the Foundation</u>".



Additional Air Service Secured After New Terminal Construction

- Elmira Allegiant, DL, UA
- Harrisburg Allegiant, DL
- Latrobe Spirit
- State College DL, UA
- Wilkes-Barre/Scranton Allegiant, DL, UA



Terminal Construction History

- 1947 Original construction
- 1971 Terminal expansion, second floor addition
- 1989 Elevator construction (ADA Compliance)
- 1993 First floor renovations, additional airline position, comfort facilities to conform with ADA
- 2006 TSA Security Hold Room expansion



Needs / Justification

- Continued high maintenance cost of aging systems i.e. HVAC, plumbing and electrical, roof system, non-energy efficient construction, etc.
- Rehabilitation / Renovations of current facility impractical due to high cost
- Functionally obsolete, no longer adequately serves current aviation related services
- Does not fulfill regulatory demands or ever-changing industry standards as a result of 9/11
- Restricts airline recruiting capabilities
- With the on-going retirement of turboprop aircraft by the airline industry and the conversion to larger 50 to 90 seat regional jets, future air service could be in jeopardy
- Jeopardize future funding opportunities if current funding opportunities are not utilized

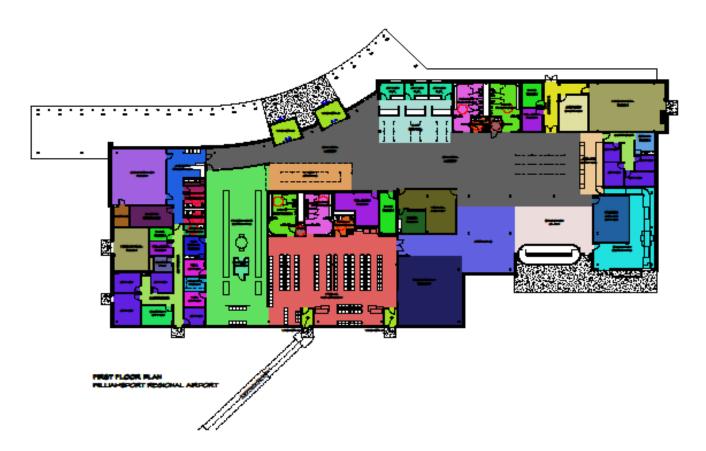


Terminal Design

- Modern, energy efficient 30,000 sq ft facility
- State-of-the-art passenger processing and security systems
- Secured hold room with comfort facilities capable of holding 175-200 passengers
- Improved facility access that includes both vehicular and pedestrian traffic
- Designed for future expansion when required







Room Legend AIRLINE COUNTER AIRPORT RECEPTION AIRPORT STORAGE BAGGAGE CLAM BAGGAGE SCREENING BREAK ROOM CAR RENTAL CENTRALLOBBY CONFERENCE ROOM CUST CUST & STORAGE ELEC ROOM EXIT CORRIDOR FAMILY RESTROOM FUTURE ARLINE OFFICE HAZMAT ROOM KICHENETTE MECHANICAL ROOM OFROE OFROE C.R. PASSENGER SCREENING PUBLIC HOLDROOM RESTAURANT TENANT RESTROOM SECURE FLE SECURE STORAGE SECURITY OFFICE SECURITY SEARCH STORAGE TELCOM ROOM TRAVEL AGENCY TSA BREAK ROOM TSA OFFICE TSA QUEUNG VESTIBULE WOMENS RESTROOM



WORK ROOM

Economic Development Opportunities

- In collaboration with the Williamsport / Lycoming Chamber of Commerce, IPC and FCFP the Airport plans within the Airport Industrial Park, further economic opportunities with the following:
- Two pad ready ground sites
- Offering Gas, Electric, Water and Sewer
- Favorable lease terms (up to 20 year)



Development Opportunities

Hanson Aggregate

• 35.47 acre mining lease with a twenty year term

West End

• 47.5 developable acres with favorable lease terms



Office / Retail Lease Opportunities

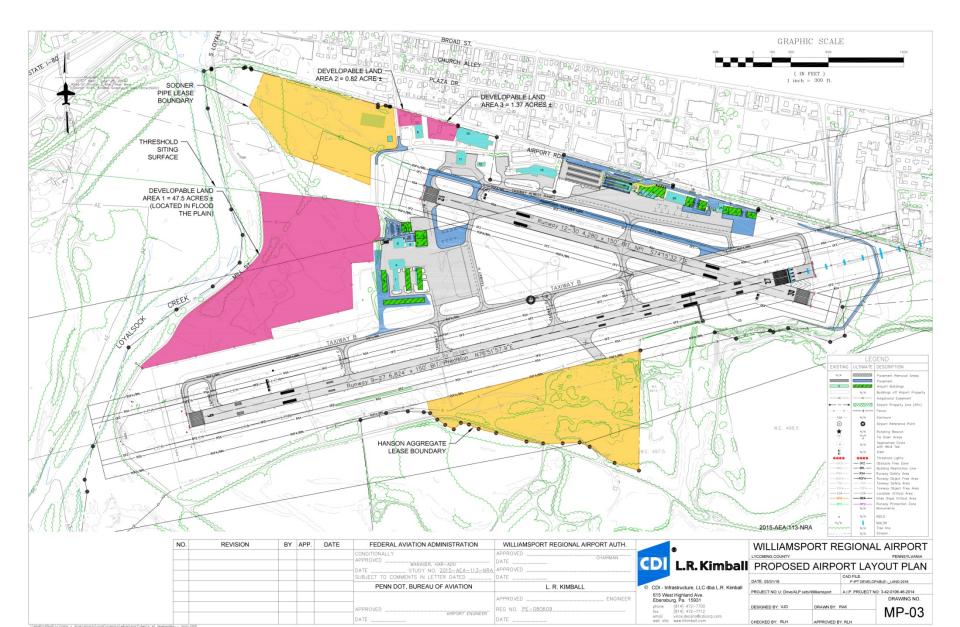
Office Space:

 3000 Sq Ft – AFSS Building (Corner Airport Road & South Loyalsock Avenue

Potential Retail / Concessionary Space:

• 1500 Sq Ft – New Terminal Facility

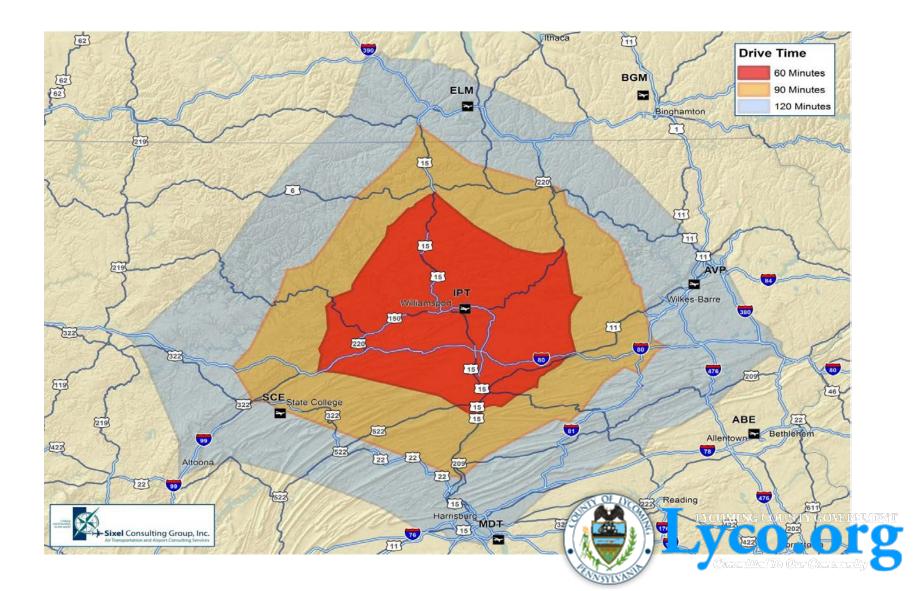




Commercial Air Service



Williamsport Catchment Area



Travel Trends Business vs. Leisure

Based on the market study conducted by the Sixel Consultants in calendar year 2014, on an annual basis, 60% of our travelers are business related while the remaining 40% are leisure/vacation travelers. These percentages can vary from month to month based on seasonal travel.



Williamsport Regional Airport Service Area Travel Trends

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- 1. Orlando
- 2. Miami / FLL
- 3. Chicago
- 4. Houston
- 5. Tampa/St. Petersburg 15.
- 6. Dallas/Ft. Worth
- 7. Los Angeles
- 8. Atlanta
- 9. Boston

10. Las Vegas

- 11. Fort Myers
- 12. Denver
- 13. Phoenix/Mesa
- 14. New Orleans
 - Jacksonville
 - Raleigh/Durham
 - San Francisco
- 18. San Diego
- 19. Charlotte
- 20. Nashville

