

**White Deer Golf Course**  
For the Month Ending December 31st, 2017

<i>December</i>				
Actual	Budget	Budget Variance	Last Year	Last Year Variance
249	300	(51)	98	151
40	0	40	0	40
115	250	(135)	40	75
=====	=====	=====	=====	=====
404	550	(146)	138	266
=====	=====	=====	=====	=====
2,002	2,820	(818)	862	1,139
918	1,688	(769)	266	652
29	0	29	568	(539)
0	0	0	0	0
2,292	2,100	192	1,102	1,191
149	1,788	(1,639)	0	149
279	1,392	(1,113)	4	275
0	0	0	7	(7)
0	1,000	(1,000)	0	0
150	0	150	0	150
0	0	0	0	0
2,648	0	2,648	487	2,161
=====	=====	=====	=====	=====
8,466	10,787	(2,321)	3,296	5,170
=====	=====	=====	=====	=====
3,469	737	(2,732)	(2,150)	(5,619)
36	666	629	2,915	2,879
80	99	19	0	(80)
302	473	171	(896)	(1,198)
=====	=====	=====	=====	=====
3,888	1,975	(1,913)	(131)	(4,019)
=====	=====	=====	=====	=====
4,578	8,812	(4,234)	3,426	1,152
=====	=====	=====	=====	=====
868	1,661	793	2,124	1,256
14,636	22,704	8,068	14,965	329
12,561	14,506	1,944	9,876	(2,686)
73	6,684	6,611	2,192	2,119
=====	=====	=====	=====	=====
28,139	45,555	17,416	29,157	1,019
=====	=====	=====	=====	=====
2,198	5,011	2,813	2,223	24
7,415	7,666	251	8,762	1,348
2,628	1,700	(928)	1,655	(973)
=====	=====	=====	=====	=====
12,241	14,377	2,136	12,640	399
=====	=====	=====	=====	=====
40,380	59,932	19,552	41,797	1,418
=====	=====	=====	=====	=====
2,386	100	(2,286)	577	(1,809)
16,095	18,725	2,630	15,675	(420)
1,785	4,420	2,635	4,270	2,485
1,019	625	(394)	1,256	238
2,391	2,425	34	1,302	(1,089)
1,333	3,886	2,553	3,773	2,440
=====	=====	=====	=====	=====
25,009	30,181	5,172	26,854	1,845
=====	=====	=====	=====	=====
65,388	90,113	24,724	68,651	3,263
=====	=====	=====	=====	=====
(60,810)	(81,301)	20,491	(65,225)	4,415

<i>YTD</i>				
Actual	Budget	Budget Variance	Last Year	Last Year Variance
<i>Rounds</i>				
23,413	25,275	(1,862)		
5,179	7,300	(2,121)		
22,792	28,825	(6,033)		
=====	=====	=====	=====	=====
51,384	61,400	(10,016)	52,960	(1,576)
=====	=====	=====	=====	=====
<i>Revenue</i>				
494,917	642,897	(147,980)		
285,902	310,705	(24,803)		
38,794	52,385	(13,591)		
3,188	8,125	(4,937)		
118,761	136,297	(17,537)		
156,187	210,348	(54,160)		
155,402	166,691	(11,290)		
973	0	973		
5,595	5,800	(205)		
2,650	0	2,650		
307,220	344,540	(37,321)		
596	0	596		
=====	=====	=====	=====	=====
1,570,185	1,877,788	(307,603)	1,581,116	(10,931)
=====	=====	=====	=====	=====
<i>Cost of Sales</i>				
88,266	87,299	(967)		
59,934	80,651	20,717		
18,437	9,738	(8,699)		
56,324	56,675	351		
=====	=====	=====	=====	=====
222,962	234,363	11,401	227,904	4,942
=====	=====	=====	=====	=====
1,347,223	1,643,425	(296,202)	1,353,212	(5,989)
=====	=====	=====	=====	=====
<i>Labor</i>				
102,689	130,205	27,516		
177,133	195,602	18,469		
310,614	323,653	13,039		
65,956	107,061	41,105		
=====	=====	=====	=====	=====
656,393	756,521	100,129	777,679	121,286
=====	=====	=====	=====	=====
85,577	83,217	(2,359)		
94,088	91,992	(2,096)		
37,118	20,400	(16,718)		
=====	=====	=====	=====	=====
216,783	195,609	(21,174)	194,288	(22,495)
=====	=====	=====	=====	=====
873,176	952,131	78,955	971,967	98,791
=====	=====	=====	=====	=====
<i>Other Operational Expenses</i>				
27,154	30,700	3,546		
236,966	236,500	(466)		
207,701	216,900	9,199		
21,557	28,540	6,983		
33,238	29,350	(3,888)		
41,373	46,632	5,259		
=====	=====	=====	=====	=====
567,990	588,623	20,633	570,425	2,435
=====	=====	=====	=====	=====
1,441,165	1,540,753	99,588	1,542,392	101,226
=====	=====	=====	=====	=====
(93,942)	102,672	(196,614)	(189,180)	95,238