

**White Deer Golf Course  
For the Month Ending May 31st, 2018**

<i>May</i>					<i>YTD</i>				
<b>Actual</b>	<b>Budget</b>	<b>Budget Variance</b>	<b>Last Year</b>	<b>Last Year Variance</b>	<b>Actual</b>	<b>Budget</b>	<b>Budget Variance</b>	<b>Last Year</b>	<b>Last Year Variance</b>
<i>Rounds</i>									
2,992	3,390	(398)	3,008	(16)	5,563	7,640	(2,077)	6,617	(1,054)
720	900	(180)	914	(194)	857	1,300	(443)	930	(73)
3,196	2,900	296	2,789	407	6,075	6,230	(155)	6,327	(252)
6,908	7,190	(282)	6,711	197	12,495	15,170	(2,675)	13,874	(1,379)
<i>Revenue</i>									
69,720	72,443	(2,722)	70,418	(697)	115,561	127,745	(12,184)	125,816	(10,256)
38,160	42,638	(4,478)	30,999	7,161	68,907	72,698	(3,791)	63,716	5,192
4,527	6,745	(2,218)	3,962	565	15,649	17,530	(1,881)	18,181	(2,532)
721	2,500	(1,779)	802	(81)	5,506	3,750	1,756	802	4,704
18,048	16,088	1,960	15,148	2,900	32,564	35,028	(2,464)	32,011	553
20,444	24,043	(3,599)	20,436	7	33,828	44,593	(10,765)	35,406	(1,578)
25,732	23,331	2,401	21,791	3,940	42,856	43,709	(852)	37,192	5,664
519	0	519	308	211	584	0	584	1,060	(476)
578	300	278	253	326	5,506	1,200	4,306	4,218	1,288
785	0	785	250	535	2,420	0	2,420	250	2,170
38,067	46,000	(7,933)	43,542	(5,475)	75,112	92,000	(16,888)	86,257	(11,146)
(1,252)	0	(1,252)	(2,681)	1,428	6,070	0	6,070	(2,753)	8,823
<b>216,048</b>	<b>234,087</b>	<b>(18,038)</b>	<b>205,228</b>	<b>10,820</b>	<b>404,563</b>	<b>438,251</b>	<b>(33,688)</b>	<b>402,158</b>	<b>2,406</b>
<i>Cost of Sales</i>									
14,016	10,940	(3,077)	9,895	(4,121)	19,602	22,799	3,197	21,814	2,212
5,734	9,404	(3,670)	7,664	1,929	11,817	16,946	5,129	14,216	2,399
4,555	1,573	(2,982)	2,920	(1,635)	6,124	3,468	(2,657)	4,569	(1,555)
9,457	8,133	(1,325)	9,433	(25)	16,036	15,187	(849)	14,403	(1,633)
<b>33,763</b>	<b>30,048</b>	<b>(3,714)</b>	<b>29,911</b>	<b>(3,851)</b>	<b>53,579</b>	<b>58,399</b>	<b>4,820</b>	<b>55,002</b>	<b>1,423</b>
<b>182,286</b>	<b>204,038</b>	<b>(21,752)</b>	<b>175,317</b>	<b>6,969</b>	<b>350,985</b>	<b>379,853</b>	<b>(28,868)</b>	<b>347,156</b>	<b>3,829</b>
<i>Labor</i>									
15,973	16,654	681	15,125	(848)	26,346	29,647	3,301	26,550	204
11,837	13,676	1,839	15,255	3,419	56,041	66,613	10,573	74,183	18,142
36,878	41,703	4,825	48,725	11,847	79,591	96,399	16,808	93,438	13,847
8,879	10,838	1,959	11,308	2,429	18,318	23,502	5,184	20,397	2,079
771	0	(771)	0	(771)	1,244	0	(1,244)	0	(1,244)
<b>74,337</b>	<b>82,870</b>	<b>8,533</b>	<b>90,414</b>	<b>16,076</b>	<b>181,538</b>	<b>216,160</b>	<b>34,622</b>	<b>214,567</b>	<b>33,029</b>
11,102	9,436	(1,667)	12,191	1,089	26,345	25,430	(915)	23,577	(2,769)
7,306	7,006	(300)	8,717	1,411	30,089	35,030	4,941	43,118	13,029
1,742	2,587	845	1,333	(409)	8,709	12,935	4,226	9,030	321
<b>20,150</b>	<b>19,029</b>	<b>(1,122)</b>	<b>22,241</b>	<b>2,090</b>	<b>65,143</b>	<b>73,395</b>	<b>8,252</b>	<b>75,724</b>	<b>10,581</b>
<b>94,487</b>	<b>101,898</b>	<b>7,411</b>	<b>112,654</b>	<b>18,167</b>	<b>246,682</b>	<b>289,555</b>	<b>42,874</b>	<b>290,292</b>	<b>43,610</b>
<i>Other Operational Expenses</i>									
6,060	3,862	(2,198)	3,862	(2,198)	8,338	12,523	4,184	12,523	4,184
19,816	18,486	(1,329)	18,135	(1,681)	91,704	89,313	(2,392)	88,043	(3,661)
27,113	30,320	3,207	34,066	6,954	39,259	87,750	48,491	67,841	28,583
3,656	2,898	(758)	2,898	(758)	8,906	6,107	(2,799)	6,107	(2,799)
1,471	1,704	233	1,479	8	11,323	13,545	2,222	10,022	(1,300)
2,852	3,300	448	7,342	4,491	5,178	16,500	11,322	23,736	18,558
<b>60,967</b>	<b>60,570</b>	<b>(397)</b>	<b>67,781</b>	<b>6,814</b>	<b>164,708</b>	<b>225,737</b>	<b>61,029</b>	<b>208,272</b>	<b>43,565</b>
<b>155,454</b>	<b>162,468</b>	<b>7,014</b>	<b>180,435</b>	<b>24,981</b>	<b>411,389</b>	<b>515,292</b>	<b>103,903</b>	<b>498,564</b>	<b>87,175</b>
<b>26,832</b>	<b>41,570</b>	<b>(14,738)</b>	<b>(5,119)</b>	<b>31,950</b>	<b>(60,405)</b>	<b>(135,440)</b>	<b>75,035</b>	<b>(151,408)</b>	<b>91,004</b>
<b>26,832</b>	<b>41,570</b>	<b>(14,738)</b>	<b>(5,119)</b>	<b>31,950</b>	<b>(60,405)</b>	<b>(135,440)</b>	<b>75,035</b>	<b>(151,408)</b>	<b>91,004</b>
<i>Interest Expense/Dep&amp;Amt</i>									
0	0	0	1,000	1,000	1,067	0	(1,067)	5,033	3,967
4,996	6,576	1,580	6,576	1,581	24,979	32,880	7,901	32,882	7,903
0	0	0	3,613	3,613	3,356	0	(3,356)	3,613	257
0	0	0	0	0	0	0	0	5,482	5,482
<b>4,996</b>	<b>6,576</b>	<b>1,580</b>	<b>11,190</b>	<b>6,194</b>	<b>29,401</b>	<b>32,880</b>	<b>3,479</b>	<b>47,011</b>	<b>17,610</b>
<b>21,836</b>	<b>34,994</b>	<b>(13,158)</b>	<b>(16,308)</b>	<b>38,144</b>	<b>(89,806)</b>	<b>(168,320)</b>	<b>78,514</b>	<b>(198,419)</b>	<b>108,614</b>