

White Deer Golf Course
For the Month Ending September 30th, 2020

September					YTD				
Actual	Budget	Budget Variance	Last Year	Last Year Variance	Actual	Budget	Budget Variance	Last Year	Last Year Variance
Rounds									
2,750	2,600	150	2,521	229	16,891	18,450	(1,559)	16,579	312
596	1,100	(504)	1,124	(528)	1,782	5,650	(3,868)	4,476	(2,694)
4,365	2,700	1,665	2,982	1,383	24,538	21,800	2,738	20,311	4,227
7,711	6,400	1,311	6,627	1,084	43,211	45,900	(2,689)	41,366	1,845
Total Rounds									
Revenue									
96,293	74,000	22,293	86,241	10,053	510,434	511,900	(1,466)	479,069	31,365
56,063	41,550	14,513	39,400	16,663	274,282	259,159	15,123	231,954	42,328
4,640	3,000	1,640	3,327	1,313	27,657	36,200	(8,543)	32,460	(4,803)
19	0	19	95	(76)	2,866	7,850	(4,984)	6,453	(3,587)
11,459	15,108	(3,649)	12,007	(548)	67,295	109,932	(42,636)	95,932	(28,636)
14,548	19,600	(5,052)	19,513	(4,965)	69,055	147,750	(78,695)	119,790	(50,735)
21,954	21,050	904	23,161	(1,207)	100,889	152,460	(51,571)	141,718	(40,829)
784	0	784	916	(132)	1,195	0	1,195	2,770	(1,575)
173	300	(127)	207	(34)	1,991	5,975	(3,984)	3,987	(1,996)
0	250	(250)	150	(150)	395	6,500	(6,105)	6,835	(6,440)
36,246	37,495	(1,249)	36,070	175	208,708	224,970	(16,262)	206,254	2,454
90	0	90	917	(827)	(51)	0	(51)	3,972	(4,023)
242,269	212,353	29,916	222,004	20,265	1,264,718	1,462,696	(197,978)	1,331,193	(66,475)
Total Revenue									
Cost of Sales									
7,715	10,786	3,071	8,861	1,146	45,128	76,647	31,518	64,119	18,991
4,188	7,040	2,852	7,078	2,890	21,804	51,480	29,676	42,864	21,060
3,528	1,836	(1,692)	2,357	(1,172)	13,644	15,683	2,039	14,087	443
6,512	7,445	933	8,498	1,985	36,776	53,903	17,127	53,148	16,372
21,944	27,107	5,163	26,794	4,850	117,351	197,712	80,361	174,219	56,867
Total Cost of Sales									
220,325	185,246	35,078	195,210	25,115	1,147,367	1,264,984	(117,618)	1,156,975	(9,608)
GROSS INCOME									
Labor									
16,973	12,343	(4,630)	12,859	(4,114)	90,455	104,846	14,391	101,851	11,396
5,802	8,904	3,102	8,888	3,086	57,341	78,438	21,097	69,866	12,525
33,319	33,762	444	32,281	(1,037)	194,343	227,530	33,187	221,031	26,688
7,133	6,800	(333)	5,911	(1,222)	33,215	54,400	21,185	44,617	11,403
0	0	0	0	0	(8)	0	8	0	8
63,226	61,810	(1,417)	59,939	(3,287)	375,346	465,213	89,867	437,366	62,020
Total Direct Labor									
8,202	8,962	760	7,435	(767)	62,177	67,456	5,279	71,166	8,989
5,418	6,450	1,032	6,188	770	53,323	56,650	3,327	53,028	(295)
1,744	2,175	431	2,070	326	16,348	19,575	3,227	18,633	2,285
15,364	17,587	2,224	15,692	329	131,848	143,681	11,833	142,827	10,979
Total Payroll Burden									
78,590	79,397	807	75,632	(2,958)	507,194	608,894	101,700	580,193	72,998
Total Labor									
Other Operational Expenses									
1,652	1,300	(352)	167	(1,485)	14,129	22,590	8,461	14,253	124
19,454	20,382	928	26,634	7,181	171,082	172,991	1,908	176,268	5,186
18,858	15,520	(3,338)	10,405	(8,453)	160,395	184,077	23,682	176,976	16,581
1,252	2,965	1,713	2,895	1,643	10,783	20,520	9,737	16,857	6,075
1,954	1,425	(529)	1,360	(594)	16,757	17,245	488	14,876	(1,881)
2,184	2,184	0	3,696	1,512	13,708	13,708	(0)	11,825	(1,883)
6,451	3,531	(2,920)	3,531	(2,921)	23,704	29,217	5,513	24,681	977
51,805	47,307	(4,498)	48,687	(3,118)	410,558	460,347	49,789	435,736	25,178
Total Other Operational Expenses									
130,395	126,704	(3,692)	124,319	(6,076)	917,752	1,069,241	151,489	1,015,929	98,176
Total Expenses									
89,929	58,543	31,387	70,891	19,038	229,614	195,743	33,871	141,046	88,569
EBITDAR									
89,929	58,543	31,387	70,891	19,038	229,614	195,743	33,871	141,046	88,569
EBITDA									
Interest Expense/Dep&Amt									
3,783	7,998	4,215	8,659	4,875	53,899	71,982	18,083	57,234	3,335
0	0	0	0	0	10,197	0	(10,197)	0	(10,197)
3,783	7,998	4,215	8,659	4,875	64,096	71,982	7,886	57,234	(6,862)
Total Interest Expense									
86,146	50,545	35,602	62,233	23,914	165,518	123,761	41,757	83,812	81,707
Net Income									